



AMCHAM KUWAIT

MEMBERSHIP

Onboarding



2026



WWW.AMCHAMKUWAIT.ORG



ABOUT US

The American Chamber of Commerce in Kuwait (AmCham Kuwait), established in 1985, has been a cornerstone in fostering strong trade and investment relations between the United States and Kuwait. Guided by a strategic vision aligned with Kuwait Vision 2035, AmCham Kuwait serves as a vital platform for business collaboration, advocacy, and growth opportunities.



Through partnerships with key stakeholders, including the U.S. Embassy, regional AmChams, and local governmental entities, we aim to optimize service delivery, advocate for our members' interests, and drive industry-specific growth.



Our efforts support Kuwait's economic development and facilitate the transfer of U.S. business expertise to address the nation's evolving market needs.



OUR VISION



To be the premier organization in advancing U.S.-Kuwait trade relations, enhancing economic prosperity, and advocating for the interests of the business community

OUR MISSION

To empower the growth of U.S.-Kuwait trade and investment through:

- 01** Fostering strong connections.
- 02** Promoting innovation.
- 03** Driving excellence in commerce.





AMCHAM 'CAN'

C

CAPACITY BUILDING



Deliver benefits and services that support business success while enabling access to expertise for and among the membership

A

ADVOCATING



Represent the interests of business to U.S. and Kuwait governments

N

NETWORKING



Create events and opportunities that connect members and stakeholders.

CORE VALUES

Integrity: Upholding transparency and ethical conduct in all our activities.

Innovation: Embracing and driving new solutions to foster progress.

Collaboration: Building effective partnerships to enhance member value.

Excellence: Committed to delivering the highest standards in service and advocacy.





CORPORATE MEMBERSHIP COMPARISON TABLE

Benefits

Small
Enterprise

Regular
Associate

Regular
(Executive)

Chairman's
Club



Standard membership cards and certificate



Invitation to corporate member only events



Highlighted as a corporate member (social media, website, membership directory)



Post company announcements in ABCK webpage "Member News" to be shared on social media, such as press releases



Sponsorship opportunities for ABCK events: morning briefings, seminars, speakers series, etc



Post company events on the community calendar



Invitations to exclusive events with visiting dignitaries



Corporate profile page on ABCK website



Logo on physical banner and signatures



VIP seating at high profile events



High profile sponsorships packages included



Annual email blasts



Assistance with one on one meetings and introductions



up to 10



Invitations to select trade organizations



Free entry to events (yearly)



Corporate Spotlight-Website



30 Days

30 Days

90 Days



Corporate employee membership



Job Postings on website and social media (paid options as well)



Unlimited



Strategic / Business Development Session (45 mins) -paid options after



Yearly Membership Fee

350 KD

1,000 KD

1,000 KD

2,000 KD

Estimated calculated ROI (marketing, job postings, savings on event pricing, strategic sessions, etc).

+528 KD

+1,378 KD

+1,378 KD

+2,428 KD

SMALL ENTERPRISE



Annual Fee: 350 KWD

Estimated ROI: +528 KWD

This tier is designed for startups and small businesses seeking initial exposure, access to ABCK-AmCham Kuwait's network, and targeted support.

Eligibility Criteria

- Startup capital under 25,000 KWD
- Between 1 to 4 Kuwaiti national employees
- Must present a business plan and a strategic plan for the next 3 years

To qualify for membership, the enterprise must also have a verifiable connection to American businesses, meeting one or more of the following conditions:

- Conducting business with U.S. companies
- A managing partner is a U.S. citizen or is a U.S. (accredited) university graduate
- Subsidiary of a U.S.-registered parent company holding 51% or more ownership
- Registered as a legal entity in the United States, its territories, or protectorates
- Prime or subcontractor (at any tier) for the U.S. Government in Kuwait or the GCC
- Actively engaged in selling U.S. products/services in Kuwait

Each Small Enterprise member may designate **up to two (2) individuals** to be registered under their company membership. They are also entitled to three (3) votes during the Annual Board of Directors Election.

Included Benefits

- Membership Cards & Certificate: Formal recognition by AmCham Kuwait
- Access to Corporate Member-Only Events: Network with industry peers and potential partners
- Corporate Visibility: Listed and promoted on AmCham Kuwait's platforms (social media, website, membership directory)
- Announcements via "Member News": Company updates shared on the ABCK webpage and social media
- Sponsorship Opportunities: Eligible to sponsor and participate in AmCham's signature events and programs
- Job Postings: 2 free postings per year on ABCK's job board
- Strategic Session: One (1) complimentary 45-minute business development consultation

This membership is ideal for small, U.S.-affiliated companies and entrepreneurs looking to grow their presence in Kuwait through networking, visibility, and strategic opportunities.



CORPORATE

Annual Fee (Associate & Executive): 1,000 KWD

Estimated ROI: +1,378 KWD

Corporate Members enjoy an enhanced level of visibility and engagement within AmCham Kuwait. This tier is best suited for established companies seeking to influence the business landscape and expand their reach through exclusive events, strategic partnerships, and high-level representation.

Corporate Executive Membership

Corporate Executive Members are legal entities (excluding individual proprietorships) that:

- Are registered as a legal entity within the United States, its territories, or protectorates; or
- Have a parent company registered as such, owning 51% or more of the entity.

Each Corporate Executive Member may designate up to ten (10) individuals as company members, with no additional dues. They **hold 10 votes** in the Annual Board of Directors Elections. There are specific Board seats that they can run for.

Corporate Associate Membership

Corporate Associate Members are non-American companies, but associated with American businesses through:

- Exclusive representation of U.S. products
- Active sales of American products/services in Kuwait
- Sole agency for a U.S. individual or company
- Prime or subcontractor for the U.S. Government in Kuwait or the GCC

Each Associate Member may also designate ten (10) individuals as members and **hold 5 votes** during elections. There are specific Board seats that they can run for.

Benefits (Part 1):

Governance & Representation

- Voting Rights in Board Elections
- Board Eligibility: May be appointed to vacant Board seats upon Board vote
- Policy Engagement: Share insights to inform AmCham Kuwait's government advocacy
- Strategic Sessions: 2 yearly sessions included (additional sessions available at 45 KD/hour)



Annual Fee (Associate & Executive): 1,000 KWD

Estimated ROI: +1,378 KWD

Benefits (Part 2):

Visibility & Promotion

- Company Introduction: Opportunity to present your company at a general meeting
- Sponsorship Opportunities: Premium exposure at high-profile events
- Speaking Opportunities: Eligible to speak at AmCham Kuwait events
- Logo Placement: Featured on the scrolling banner of AmCham Kuwait's website
- Website Advertisement: 30-day spotlight feature
- Corporate Highlights: Featured on AmCham Kuwait's website and social media
- Company Promotion: Through meetings and targeted electronic outreach
- Post Events on ABCK Calendar

Access & Engagement

- Exclusive Event Invitations: Includes corporate-only and general member events
- Access to Events with Dignitaries
- General Meeting Attendance: One complimentary entry per year
- Member Pricing for Events & Priority Registration
- Regional Access: Attend AmCham MENA conferences and receive GCC business updates
- Networking Access: Engage with senior diplomats, executives, and government officials
- Focus Group Participation: Join sector-specific working groups

Membership Inclusions

- Corporate Employee Memberships: Up to 10 designated employees
- Designated Members Flexibility: Update employee names as needed
- Job Postings: 5 included annually and CV filtering (if the company wishes to have ABCK filter candidates and send relevant CVs) - 20 KD per extra post
- Corporate Profile Page: 30-day feature on the AmCham Kuwait website
- Member-to-Member Discounts
- Glue Up access to other members (digital business card sharing, postings)

CHAIRMAN'S CLUB



Annual Membership Fee: 2,000 KWD

Estimated ROI: +2,428 KWD

The Chairman's Club is AmCham Kuwait's highest-tier membership, designed for top-tier companies, embassies, and strategic stakeholders seeking elevated visibility, leadership positioning, and exclusive access. This membership includes all benefits from the Small Enterprise, Regular Associate, and Regular Executive tiers, plus additional high-value privileges.

The Chairman's Club is ideal for multinational corporations, Forbes companies, and established companies seeking to position themselves as leaders in the U.S.-Kuwait business landscape through policy engagement, branding, and senior-level access.

Benefits (Part 1):

Governance & Representation

- Voting rights in Board of Directors elections
- Eligibility to be appointed to vacant Board seats upon board approval
- Participation in AmCham Kuwait committees and focus groups (e.g., Healthcare, DEI, Energy)
- Opportunity to contribute insights used in advocacy with government ministries (e.g., labor law, taxation, bilateral trade, tenders)

Visibility & Promotion

- Prominent logo placement on physical banners, email signatures, newsletters, and the AmCham Kuwait website (scrolling footer)
- Corporate Profile Page featured on the website for 90 days
- Annual email blast to AmCham Kuwait's full mailing list
- Unlimited job postings on the website and social media
- Corporate Spotlight feature on the website for one month
- Ability to post company announcements in the "Member News" section for website and social sharing
- Priority access to sponsorship bundles and special promotional opportunities
- Opportunity to present your company at a general meeting
- Eligibility to provide a high-profile speaker for AmCham events
- Highlighted as a Corporate Member across all AmCham Kuwait digital platforms

CHAIRMAN'S CLUB



Annual Membership Fee: 2,000 KWD

Estimated ROI: +2,428 KWD

Benefits (Part 2):

Access & Engagement

- Invitations to high-level events with visiting dignitaries and senior officials
- VIP seating at high-profile events (based on availability and restricted to 1 person)
- One-on-one meeting support and strategic introductions facilitated by AmCham. AmCham Kuwait may also attend the meeting upon request (up to 10 companies)
- Invitations to participate in select trade delegations and external business organizations
- Complimentary invitation for 1 to all AmCham signature events (except for the Golf Tournament)
- Free entry to ten events per year
- Networking access to ambassadors, commercial officers, CEOs, military attachés, senior directors, and regional business leaders
- Access to regional AmCham MENA conferences and GCC business alerts
- Best Member pricing and priority online registration for all AmCham events

Membership Inclusions

- Up to ten designated corporate employees included in membership, with flexibility to update as needed
- Four complimentary strategy or business development sessions annually (45 minutes each) - more available sessions may be requested at 30 KD per hour
- Standard membership certificate and membership cards
- Eligibility is limited to companies that qualify as Corporate Executive or Corporate Associate Members
- Full access to corporate member-only events, briefings, and programs

Membership Conduct Clause (applicable to all Members of AmCham Kuwait): If an individual member or a representative of a member company engages in conduct deemed harmful, inappropriate, or detrimental to the Chamber, including, but not limited to, threatening behavior, verbal or physical abuse, bullying, or any form of misconduct toward members, staff, or stakeholders. The Membership Committee reserves the right to take appropriate disciplinary action. This may include suspension or revocation of membership. In the case of corporate members, such actions may result in the termination of the organization's membership in its entirety.

FOCUS GROUPS



ABCK-AmCham Kuwait is committed to fostering meaningful engagement between the private sector and public institutions in support of Kuwait's Vision 2035. To this end, ABCK-AmCham Kuwait has established 16 specialized Focus Groups that serve as collaborative platforms where members from key industries can exchange insights, identify challenges, and recommend practical, policy-relevant solutions. These Focus Groups cover a wide range of sectors, including healthcare, sustainability, energy, education, workforce development, digital economy, and others, enabling an inclusive and data-driven dialogue that reflects the priorities of diverse stakeholders.

These sector-specific discussions feed directly into ABCK-AmCham Kuwait's flagship Annual Roundtable Summit. This Summit serves as a high-level convening point for government officials, corporate leaders, and technical experts to engage in constructive dialogue on issues of national importance. Designed to complement Kuwait's economic development objectives, the Summit facilitates the consolidation of insights from the Focus Groups into actionable recommendations aimed at strengthening Kuwait's investment climate, regulatory environment, and private sector growth.

By formalizing and amplifying the voice of the business community in a structured, diplomatic, and transparent manner, the Focus Groups and Roundtable Summit contribute to a more resilient, innovative, and collaborative business ecosystem. ABCK-AmCham Kuwait remains dedicated to serving as a trusted partner to government and industry in identifying shared priorities and advancing sustainable, long-term economic success for both Kuwaiti and international stakeholders.

1. Banking & Finance (BF)
2. Construction (NEW)
3. Defense, Safety & Security (DSS)
4. Disabilities
5. Education
6. Energy
7. Food & Beverage / Fast Moving Consumer Goods (F&B/FMCG)
8. Healthcare
9. Hospitality, Travel & Tourism (HTT)
10. Human Resources (HR)
11. IT/Cyber-Security
12. Knowledge Economy
13. Legal
14. Logistics
15. Small Enterprises (available only to SE members and companies who have incubation or mentoring programs)
16. Women in Business (WIB)



FOCUS GROUPS

Banking & Finance (BF)

Serves as a platform for addressing sector challenges and advancing Kuwait's role as a sustainable financial hub. It promotes dialogue on ESG, fintech, green banking, PPPs, SME financing, and tender reform, supporting Kuwait's Vision 2035 through practical policy recommendations and private sector engagement.

Defense, Safety & Security (DSS)

Supports U.S. defense and security companies operating in Kuwait by addressing operational and regulatory hurdles such as Visa 17, FMS procedures, and freight logistics. It advocates for streamlined processes and clearer frameworks through coordinated engagement with relevant ministries and defense stakeholders.

Disabilities

Promotes disability inclusion in business through advocacy, partnerships, and alignment with the Kuwait Universal Design Code. It supports efforts to enhance physical accessibility, inclusive hiring, workplace accommodations, and awareness, empowering the private sector to create a more inclusive and resilient business environment.

Education

Brings together private institutions to address sector challenges and advocate for policies that improve academic quality, educator retention, and alignment with labor market needs. It fosters dialogue with regulators to support a more sustainable, skills-driven education system aligned with Kuwait's development goals.



FOCUS GROUPS



Energy

Drives Kuwait's shift to a diversified, sustainable energy future through dialogue on renewables, green hydrogen, EV infrastructure, and PPPs. Priorities include accelerating project execution, improving regulations, attracting investment, and resolving labor and payment issues. The group also pushes for clear EV policies and renewable energy pipelines to help position Kuwait as a regional clean energy hub.

F&B/FMCG

Focuses on challenges in Kuwait's food and consumer goods sectors, including import costs, warehousing gaps, and supply chain delays. It promotes streamlined import procedures, fair pricing, support for U.S. exporters, and clear policies for home-based businesses. The group advocates for regulatory reform and stronger public-private coordination to boost food security and market efficiency.

Healthcare

Promotes policy reform and public-private collaboration to improve care quality, innovation, and system resilience. Key areas include NCD prevention, mental health, digital health, and PPPs. The group supports faster procurement, better data systems, regulatory updates, and workforce development, while encouraging value-based care and U.S.-Kuwait healthcare partnerships.

Hospitality, Travel & Tourism (HTT) Focus Group

Advocates for visa reform, workforce development, and a national tourism authority to boost the industry's growth. Key issues include visa delays, lack of tourism governance, and low local talent engagement. The group urges public-private partnerships to create jobs, diversify the economy, and enhance Kuwait's regional tourism appeal.



FOCUS GROUPS

I.T. & Cybersecurity

Tackles cyber threats, data privacy, and IT talent gaps by promoting cybersecurity education, national enforcement, and better investment conditions. Advocates for unified systems, a national data center, and a secure, innovation-driven digital ecosystem for Kuwait.

Knowledge Economy

Advances Kuwait's knowledge economy by promoting education reform, digital skills, innovation, and IP rights. Focuses on bridging the skills gap, expanding learning access, and fostering U.S.-Kuwait collaboration to position Kuwait as a regional knowledge hub.

Logistics Focus Group

Supports Kuwait's Vision 2035 by addressing infrastructure gaps, customs inefficiencies, ESG compliance, and workforce limitations. Priorities include port upgrades, warehouse expansion, automation, and free trade zone development. The group advocates for digitization, regulatory reform, and improved coordination to position Kuwait as a regional trade and logistics hub. It also calls for FDI-friendly policies and investment in smart logistics platforms and human capital.

Women in Business

Promotes gender equality by tackling barriers such as underrepresentation in leadership, lack of flexibility, and limited access to strategic training. The group urges companies to implement diversity policies, flexible work options, and mentorship programs. It also emphasizes raising awareness on the benefits of women's economic participation and providing support for caregiving responsibilities. These efforts aim to align with Kuwait Vision 2035 and unlock the full potential of the female workforce.





OVERVIEW

SIGNATURE EVENTS

We are excited to invite you to participate in our AmCham Kuwait Corporate Sponsorship Packages, designed exclusively for our member companies. These packages provide an excellent opportunity to support AmCham Kuwait while gaining significant exposure at our signature annual events, including the Iftar Dinner, 4th of July Celebration, Thanksgiving Dinner, and many more.

By sponsoring these events, your company will:

- Showcase your brand to a diverse and influential audience, including government officials, VIPs, and business leaders.
- Access exclusive marketing opportunities, such as logo placement on event materials, press releases, and social media.
- Engage directly with attendees through promotional displays, speeches, or branded activities.
- Contribute to meaningful initiatives, strengthening your corporate social responsibility profile.

Whether you choose to sponsor one event or multiple, our packages are tailored to maximize your visibility and create valuable connections.

If you're interested in learning more, please don't hesitate to contact us. Let's collaborate to make these events impactful for both your brand and our community.



Our Schedule for Signature Events

March

Iftar Event

Our Annual Iftar brings the community together to celebrate tradition and recognize organizations making a positive impact. Each year, we honor a non-profit in Kuwait, highlighting their achievements alongside distinguished VIPs.

May

Board Election Night

Join us as a sponsor for Election Night, the Chamber's most significant event marking leadership transitions and unveiling new strategies. This exclusive platform allows candidates to campaign through short speeches, showcasing their vision and contributions. Support this impactful evening, where members connect and engage with the Chamber's future leaders.

June

4th of July Celebrations

Our two-day 4th of July celebration kicks off with a day of fun activities for 200 Service members and AmCham Members with their families, offering a fun way to honor their service and bring a sense of home. The second day is dedicated to 100 Service members, giving them a relaxed and entertaining outing at the arcade. Together, these events celebrate their dedication and create meaningful connections.

Sept

Back to Business

AmCham Kuwait kicks off the second half of the year with its signature Back-to-Business event, bringing together members, VIPs, and U.S. Embassy representatives. The event highlights accomplishments since early 2025, opportunities for involvement, and the progress of committees and focus groups. It's a celebration of collaboration and a commitment to advancing American business interests in Kuwait.





Our Schedule for Signature Events

Oct

41st Annual Gala & Excellence Awards

Celebrate 41 years of AmCham Kuwait at our Annual Gala, themed around U.S.-Kuwait relations, highlighting decades of advocacy, education, and partnership with entities like the U.S. Embassy. This prestigious event honors our members, friends, and select entities, with distinguished VVIPs and government officials in attendance. Join us to celebrate together our commitment and progress.

Nov

Thanksgiving Dinner

Sponsor AmCham Kuwait's Annual Thanksgiving Dinner, honoring our members and U.S. military personnel with gratitude and a sense of home. Join distinguished guests from the U.S., Canadian, and British Embassies in fostering meaningful community connections.

Dec

Winter Dinner

Join us as a sponsor for AmCham Kuwait's Annual Christmas Dinner, a festive, family-oriented event featuring Santa Claus and gifts for children. This celebration also welcomes U.S. military personnel, bringing the community together to share the holiday spirit. Your sponsorship helps create a memorable evening to close the year on a joyful note.



under different sponsorship price / package **









THANK

YOU!



Contact

Phone +965 99659926

Website www.amchamkuwait.org

Email

paola.delaroche@amchamkuwait.org



**IF YOUR ARE INTERESTED IN LEARNING MORE ABOUT YOUR
BENEFITS AS A MEMBER, PLEASE GET IN TOUCH WITH US!**